



**BULLETIN**

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**UNICOM Chosen as Channel Partner to Support Expanding Industrial Market in Former Yugoslavian Republics**

Honeywell has chosen UNICOM d.o.o. as a channel partner to support the expanding industrial market throughout Serbia, Montenegro, Macedonia, and Bosnia (formerly Yugoslavia). UNICOM has already contributed to Honeywell's Field Products business by stocking and distributing equipment for local customers across Central Europe and the Balkans region.

Founded in 1996 after trade sanctions on Yugoslavia were lifted, UNICOM is a privately owned firm specializing in industrial measurement and control. Its product line ranges from heating, ventilation and air-conditioning systems, to sensors, gas detectors, valves and actuators, solenoid valves, indicators and switches, calibrators, pyrometers, ultrasonic level gauges, gas analyzers, radiometric and microwave measurement systems, and equipment and material for metallurgical processes. The company employs a staff of qualified electrical and mechanical engineers involved in equipment sales, marketing and technical support for customers and other channel partners.

Honeywell is well known in the former Yugoslavian republics for focusing on best-in-class solutions for a wide range of industrial operations. For example, one of our metals, mining and minerals customers realized significant advantages from using Honeywell's ST3000 pressure transmitters and QX/SX series video recorders in an application involving plant data collection to meet environmental regulations.

Honeywell's Eastern Europe Channel Manager, Andras Szabo, stated, "UNICOM helps us expand our presence in the industrial automation field across Central Europe, as well as further promote our extensive offering for the HVAC and environmental/combustion controls market. As such, UNICOM was a natural choice to serve as the official representative of Honeywell in this region."

Industrial organizations of all types and sizes will benefit from UNICOM's long-term experience with sales and support of Honeywell automation technology.